

▶▶ partner spotlight

By Chris Menezes
Photos by Joseph Castello

JOHN ISKALIS

WITH THE ISKALIS FLOORING GROUP

GROUNDING IN FAMILY

AND COMMUNITY

When you visit the Iskalis Flooring Group showroom, there is one thing that quickly stands out: their inventory. Their long-standing history as a local, family business with a commitment to quality has translated to an extensive selection of goods, a deep knowledge of commercial and residential flooring and bathroom remodeling, as well as unparalleled service that keeps their customers coming back.

“We choose only the best products, and we are proud to be affiliated with Flooring America, so we can bring you even more selection, services, and savings including expert carpet cleaning. Our professional team completes ongoing education and training so that we can guarantee efficiency and knowledge with any questions you may have. We are with you every step of the way!” says John Iskalis, owner.

In many ways, the Iskalis Flooring Group extends back to John’s grandfather, an Albanian immigrant who owned an upholstery business. John’s father, Tom Iskalis Sr., grew up with a love of textile design, which later translated into interior design, and him purchasing K&K Rugs and Carpet in 1976.

John grew up in the family business and cultivated a strong work ethic from a young age. When he officially joined the business in 1991, after graduating from the University of Illinois Urbana-Champaign, he became the driving force in the expansion of their commercial work. With dogged persistence, strengthened by his natural ability to always see the bright side and find humor in situations, he has grown the business into what it is today, and he takes great pride in their work of “transforming the community one project at a time.”

“Our humble beginnings started with a 400 sq. ft. space,” explains John. “Today, we have a combined space of more than 70,000 sq. ft., which includes a corporate office, two recently renovated residential and commercial retail showrooms, and a warehouse in Gurnee. We are planning to add other retail showrooms too.”

John says he is fully invested in the future. He is continually upgrading processes to provide estimates and quotes quicker and to better manage their work crews, installations, and communications with clients. He knows that above everything, they are in the relationship business and

he places the customer’s experience above everything.

“Our family works hard to actually listen to our customers’ wants and needs and to provide professional services to help them achieve their goals,” he says. “We simply provide a better customer experience than the

big box stores do. Iskalis Flooring Group is a family business that values relationships.”

When John is not working in the family business, he prefers nothing more than being with his family: his wife, Dana, and their three kids, Taylor, Tommy, and Sydney. They

enjoy following Chicago sports, going to games, and supporting other local businesses around town. He believes in giving back to the community, too, and proudly serves the St. Demetrios Greek Orthodox Church in Libertyville.

“Our family business is grateful to the real estate professionals who have

utilized our business, and we welcome the opportunity to do business with those who are new to us,” says John.

To learn more about the products and services the Iskalis Flooring Group offers, visit <https://www.iskalisamericanfloorshow.com>. You can reach John by calling him at **847-662-7900** (Gurnee office) or **847-475-1190** (Evanston office), or by emailing him at jiskalis@iskalisfloor.com.

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